



## #1 ranked technology. Experts' choice.

We are here for the in-the-field IT influencers who require the best support and the best in-breed network security solutions for their clients. We have chosen Bitdefender as THE flagship product for our Virtual and MSP Environments.

Our company has strategically partnered up with Bitdefender in 2012 to better service our channel partners.

We have teamed up with Bitdefender taking into account the company's reputation for maximum performance. Bitdefender has consistently been better than its competitors at catch rates to false positives ratios. With its cloud and virtualization solutions, Bitdefender is able to protect networks going into the future.

## Lifetime Recurrent & Protected Revenues

Since our focus is providing sales support for the Bitdefender Cloud Security for Endpoints solutions and the Bitdefender GravityZone solutions, we feel we have great opportunities to develop our business. We also receive attention and support in dealing with our customers.

Our relationship with Bitdefender is growing and will produce great results for many years to come. We plan on providing the best customer support possible and build key long term relationships within the channel.

## Working together. Simple, easy and straightforward

Our relationship with Bitdefender is based on mutual trust. As Bitdefender consultants & educators, you must have trust in the solution you are recommending. At the same time Bitdefender trusts us to represent their good name.

Bitdefender is an award-winning solution, and the proof is in the pudding. The company provides 5-star support because they only hire the best sales engineers, who have a experience developing superior products.



Rain Networks, based in Bothel, Washington, is a security software distributor that blends technical expertise with the best pricing on top products. Rain Networks adds value by bringing solutions to today's technology problems, acting as educators and consultants to businesses. The company focuses on distribution, product consulting and technical consulting.

### About Bitdefender

Bitdefender is a global company that delivers security technology in more than 200 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning security technology, for businesses and consumers, and is one of the top security providers in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has created the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with some of the world's leading virtualization and cloud technology providers.