



#1 ranked technology. Experts' choice.

Bitdefender offers high quality security solutions. It has a simple and straightforward affiliate program, and it provides support for its partners to develop their business.

We decided to go with Bitdefender after looking extensively at a number of different security vendors. Bitdefender's solutions are technologically advanced and have been the right choice for expanding our portfolio.

We also factored in Bitdefender's reputation and the high quality of its products when we decided to become partners.

Bitdefender stands out from the competition as it offers a complete solution for virtualized environments.

All our existing customers have stayed with us since we have adopted Bitdefender, and the usually renew for extended periods, as satisfaction and confidence in Bitdefender are very high.

Bitdefender offers them greater security and simplified management while being light on technology resources at the same time.

Lifetime Recurrent & Protected Revenues

The business advantages have started to materialize for us from the very start of the partnership.

We have found a loyal partner in Bitdefender. We appreciate the flexible prices and the support we get for our projects. It is a very close partnership, as we benefit from on-site supervision.

The partner program is simple and transparent. The income that we receive thanks to our Bitdefender partnership contributes to the success of our business.

Bitdefender also offers active lead management and support for existing customers.

Working together. Simple, easy and straightforward

With Bitdefender's help we have become more efficient in dealing with customers, which has reduced distribution costs.

The system has been designed to ensure that orders for new licenses, renewals and extensions are dealt with in a very simple and straightforward fashion.

Bitdefender provides professional support competently and quickly when needed. One important benefit for us is German-language support.

We look at Bitdefender as a leading provider of security solutions, and we are very pleased to be in this partnership.



Vater SysCon GmbH is an innovative IT service provider offering full care for IT environments. One of the leading players in the industry, the company sees itself as a first point of contact in all matters related to IT infrastructure.

It offers tailored infrastructure solutions, focusing on digitalization, mobility and IT security.

Vater SysCon GmbH is a Bitdefender Gold Partner.

About Bitdefender

Bitdefender is a global company that delivers security technology in more than 200 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning security technology, for businesses and consumers, and is one of the top security providers in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has created the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with some of the world's leading virtualization and cloud technology providers.