

Bitdefender has consistently been better at their catch rates to False Positives ratios. With their new Cloud and Virtual Offerings they will be able to protect networks going into the future.

Rain Networks is known for being the best focused bouquet network security distributor. Rain Networks is here for the “in the field” IT Influencers, that require help providing the best support & the best in breed Network Security Solutions for their clients. Rain Networks has teamed up with Bitdefender as THE flag ship product for our Virtual and MSP Environments.

### Drivers for partnership

Rain Networks strategically partnered up with Bitdefender in 2012; to better service their channel partners.

### Reliable support and collaboration

Rain Networks’ relationship with Bitdefender is a trusted one. As Bitdefender consultants & educators, you must have trust in the solution you are recommending, as well as Bitdefender must have trust in who is representing their good name.

### Meeting customer needs in virtualization

Bitdefender is an Award-winning solution and the proof is in the pudding. As far as I can tell, Bitdefender provides 5-star support because they only hire the best sales engineers that have a background in the development of superior products.

### Replacing traditional security with security built for virtualization and cloud environments

Since our focus is providing channel with sales support in regards to the Bitdefender Cloud Security for Endpoints solutions and the NEW Bitdefender Gravity Zone solutions, we feel every opportunity is large and respects the same attention and support.

### Business development made easier

Our relationship with Bitdefender is growing and will produce fruit for many years to come. We plan on providing the best customer support possible and earn the longevity in building key relationships within channel.

Robert Siemons, CEO



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[www.rainnetworks.com](http://www.rainnetworks.com)

#### About Bitdefender

Bitdefender is a global company that delivers security technology in more than 200 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning security technology, for businesses and consumers, and is one of the top security providers in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has created the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with some of the world’s leading virtualization and cloud technology providers.

