



BITDEFENDER CLOUD SECURITY FOR MANAGED SERVICE PROVIDERS CASE STUDY

# NCS Computers increases security and confidence levels for their customer base with Bitdefender Cloud Security for Managed Service Providers

## Introduction

This case study of NCS Computers is based on a March 2017 survey of Bitdefender Cloud Security for Managed Service Providers customers by TechValidate, a 3rd-party research service.



“Bitdefender Cloud Security for Managed Service Providers has revolutionized how we support our customers – providing them the best security while saving our organization time and money.”

“We have high levels of confidence in Bitdefender and by improving the level of our customers’ security, their level of confidence with us increases. It’s a win/win.”

## Challenges

The business challenges that led NSC Computers LLC to evaluate and ultimately select Bitdefender Cloud Security for Managed Service Providers :

- Evaluated Bitdefender Cloud Security for MSPs for the following reasons:
  - Reduce operational costs within their organization
  - Reduce security breaches and malware incidents for their clients
  - Eliminate antivirus (AV) related slowdowns for their clients
  - Reduce the performance impact on their clients’ protected systems
- Evaluated the following antivirus vendors before choosing Bitdefender:
  - Panda Security
  - Malwarebytes

## Use Case

The key features and functionalities of Bitdefender Cloud Security for Managed Service Providers that NSC Computers LLC uses:

- Chose Bitdefender Cloud Security for MSPs for the following reasons:
  - Top ranking in independent tests for protection, performance, and usability
  - Ability to detect zero-day threats and ransomware across their clients’ environments
  - Assistance in migrating endpoints from their clients’ previous antivirus
  - Ability to streamline operations with a cloud-based multi-tiered management console
  - Competitive pricing and flexible licensing models
- Most values Bitdefender’s simple usage-based licensing.

## Results

NSC Computers LLC achieved the following results with Bitdefender Cloud Security for Managed Service Providers :

- Realized the following benefits with Bitdefender Cloud Security for MSPs:
  - More quickly and easily administered protection for their clients
  - More quickly provision dynamic usage-based monthly licensing
  - More quickly and easily detected and remediated security breaches for their clients
  - Gained peace of mind for using antimalware that detects the most sophisticated threats
  - Realized cost savings with antivirus, antimalware, web filtering, and device control in one offering
- NSC Computers LLC rates Bitdefender in the following areas when compared to other antivirus solutions:
  - Ease of deployment – Excellent
  - Pricing and licensing – Excellent
  - Security management – Excellent
  - System protection – Excellent
  - Threat detection – Excellent
  - Threat remediation – Excellent

### Company Profile

Company:  
**NCS Computers**

Company Size:  
**Small Business**

Industry:  
**Professional Services**

### About Bitdefender Cloud Security for Managed Service Providers

Bitdefender GravityZone is a security solution for cloud and virtualized environments, offering organizations dramatically faster and more efficient risk management.

#### Learn More:

[Bitdefender](#)

[Bitdefender Cloud Security for Managed Service Providers](#)

Source: Nick Streit, Owner, NCS Computers

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Research by TechValidate