

Large American Cooperative chooses Bitdefender to address security management and compliance



THE CHALLENGE

Joseph, the Manager of Network and Technical Support, notes the challenges of the organization, “Our environment is subject to various compliance requirements, such as HIPAA and PCI. With our previous solution, we were struggling to manage outbreaks, leading to many changes in processes and endpoint security technology.”

Joseph explained the complexity, “With bulk buying, loans, insurance, we have sensitive data that must be protected, and a highly distributed workforce.”

With a mix of physical end-user systems, virtual desktops, and virtual servers, a flexible, yet simple to manage, solution was required. Joseph said, “Not having a full agent in each virtual machine, and the management ease, was very important to us.”

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The organization is a very large dairy cooperative. Owned by almost 15,000 members, it spans forty-eight US states, and is one of the largest farming cooperatives in the United States, and one of the largest food exporters in the US.



GravityZone

THE SOLUTION

The team evaluated several solutions, with Bitdefender GravityZone coming-out on top. "When we first started with virtual desktops, we had to tweak things for scheduled scans to run without impacting the environment; Bitdefender worked from the start."

Joseph further noted, "The GravityZone management console covers physical and virtual endpoints, all-in-one made a big difference for us." On scalability, he said, "We may need something that can scale in the future, in-case demand increases unexpectedly, and GravityZone fits that potential need."

THE RESULT

"We now have protection over the virtual and physical endpoints that we don't need to monitor that much; between virtualization solutions and Bitdefender, it's a match made in heaven," said Joseph.

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unfollow the traditional



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How to Deploy Virtualization Security for YOUR organization in just 3 Easy Steps:

1. [Download a GravityZone free trial](#)
(or CALL Business Sales (+44) 203 695 3415)
2. Enter the test phase
our experts will help you all the way.
3. Enjoy Secured Virtualized Environments
and 1st class security!

And then help us share YOUR success story!

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