



Leading Australian property group leverages Bitdefender's reporting to improve security strategy



THE CHALLENGE

Over more than 25 years, Charter Hall has grown to become one of Australia's leading property groups, and listed on the Australian Securities Exchange in 2005. With a distributed workforce of approximately 50 locations, and a remote working model to manage, Platforms and Infrastructure Manager Josh Carter, was looking for a security solution to protect 200 Virtual Servers and over 500 endpoints.

Their incumbent solution was disparate, with different protection on the server and endpoints, inefficient reporting abilities, no hypervisor protection and generally felt "outdated, inadequate and not suited to virtualization" and therefore increased their business risk.

“ *...our previous security solution was outdated and inadequate, with minimal reporting and visibility, therefore increasing our business risk...* ”



Since its launch in 1991, Charter Hall Group has grown to become one of Australia's leading property groups, with a total managed property portfolio of \$18.0 billion.

The Group owns and manages 304 commercial properties around Australia, including office buildings, supermarket anchored retail centres and a rapidly growing stable of industrial assets, on behalf of institutional, wholesale and retail investors.

They listed on the Australian Securities Exchange (ASX) in 2005.



Bitdefender[®] GravityZone Success Story

unfollow the traditional

THE SOLUTION

Josh and his team were looking for a solution to successfully implement across their entire environment, which would be compatible with their current VMWare hypervisor, and improve efficiency in resource management and reporting.

They evaluated a few solutions, and did some further research on whether Bitdefender Gravity Zone was the right solution for Charter Hall. Josh commented that while "Gravity Zone probably wasn't the most mature product on the market at the time, it was way more cost effective, had a great protection rate, and a high level of visibility and reporting. I was confident that it would do its job".

Charter Hall approached their trusted IT solution provider, Thomas Duryea Logicalis, and discussed deploying Bitdefender as their security solution.

THE RESULT

After a quick "proof of concept" on a single VM Host and client machines, Charter Hall were keen to roll Bitdefender out as quickly as possible over the following 4-6 weeks. The "seamless implementation" meant zero impact on the business.

Three years after deployment, Bitdefender continues to provide a reliable security solution layer that gives the IT and Management teams, great comfort. The superior hypervisor protection is an important feature for the team, while the return on investment is easy to calculate. Most importantly, is the simplicity of the administration portal, Josh says "the policies are self-explanatory. People who have no experience or knowledge of Bitdefender can pick it up".

Bitdefender Gravity Zone aligns with Charter Hall's future growth, including compatibility with multiple hypervisors - not just VMware, and support beyond windows client, as they consider Mac's for future BYOD. Through the improved reporting, Charter Hall were able to see how malware was coming into the system and allowed them to rethink their security strategy.

“ Bitdefender did the job right! We knew what it was going to do, and it just did it. Simply and efficiently. ”



Bitdefender is a global security technology company that delivers solutions in more than 100 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning business and consumer security technology, and is a leading security provider in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has elevated the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with the world's leading virtualization and cloud technology providers.

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