



#1 ranked technology. Experts' choice.

Our business is based on Managed Security. From our SOC, Secure&IT manages security devices as firewalls, IPS, WAF and endpoint security for several customers in all sectors (government, insurance, health and banking, mainly). Bitdefender is a solution that covers part of the end point security, and we have integrated it in our own SIEM and internal processes. We work together to offer improved services to all our customers.

When we decided to become a partner, it was important that Bitdefender is constantly placed at the top in independent comparatives. Plus, the support offered by the company is outstanding.

Key for our business is Bitdefender's splendid simplicity. Things just work the way they should. The cloud console is an excellent management tool, and it allows users to access great features in an intuitive and straightforward way. Also important for us are Bitdefender's competitive price scheme, the support it offers, and, of course, the fact that it's a leader in security solutions for virtualized environments.

We tested several solutions before choosing Bitdefender, and we found consoles that are just too complicated, poor malware analysis, poor performance and poor technical support for the Spanish market. Bitdefender, on the other hand, is the perfect answer for all our needs.

Our customers are satisfied, and they generally like that Bitdefender gives them web content control and device control, features that they didn't have access to in the past.

Working together. Simple, easy and straightforward

We have a close relationship with Bitdefender, which helps to create trust in customers. The support we get from Bitdefender with technical issues, installation and presales helps us save time and money, and increases our productivity.

We integrated Bitdefender alerts in our SIEM. This allows us to generate integrated security reports, and keep our customers up to date.

It is a partnership that has started to generate business benefits immediately. There are even some unexpected benefits. For example, it has helped us to provide continuous technical support to customers in the Spanish market when our previous vendor decided to retire local support in Spain.

One of the things that we are very glad with is the partner portal, which is complete, simple and easy to use. But even better than the portal is the direct contact with Bitdefender's people. They are always professional, and experts at what they do.

For us, Bitdefender stands for security, simplicity, and "problem-free".

Lifetime Recurrent & Protected Revenues

Our main benefits from working with Bitdefender come mainly in regards to local technical and presales support, which helps as with new project and business renewals. Bitdefender has completely met our requirements in terms of bonuses and financial support.

Secure&IT

www.secureit.es

Secure&IT is a Spanish company offering specialized services in Information Security, Systems and Telecommunications.

Secure&IT has created a family of services which cover all legal, processing and technical aspects that a company may need to guarantee safe information operations, including integration, management services and professional services.

Secure&IT is a Bitdefender Gold partner.

About Bitdefender

Bitdefender is a global company that delivers security technology in more than 100 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning security technology, for businesses and consumers, and is one of the top security providers in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has created the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with some of the world's leading virtualization and cloud technology providers.