



#1 ranked technology. Experts' choice.

We have partnered up with Bitdefender in August 2012 to distribute its business products in Brazil.

Our decision to team up with Bitdefender was based on the company's reputation for outstanding quality, unbeatable detection and performance.

Bitdefender has an outstanding technical solution, with little need of technical support.

Lifetime Recurrent & Protected Revenues

Being the country partner of Bitdefender in Brazil has allowed us to reach outstanding results in a very short period. Thanks to the quality of the product and to the dedicated support provided by Bitdefender, we were able to gather more than 500 NEW customers and 80 NEW channels countrywide, in just 8 months since starting this partnership.

We were able to close deals with large customers, including a massive contract to provide training and technical knowledge transfer to the Health Care Division of Brasilia.

Bitdefender has helped us grow the channel base as well as our customer base. We have been able to ensure renewals and to deliver sustainable growth for our business.

Working together. Simple, easy and straightforward

Doing business with Bitdefender is very easy, as the engineers providing the technical interface are very professional and quick to understand the needs of a country partner with a two-tier model.

Bitdefender has been very accurate and fast in their answers to open tickets. Securisoft receives around 200 trouble tickets per month, and around 15% are escalated to the HQ in Romania. Less than 5 tickets are not resolved in less than 24 hours, so we are very happy with the service level we are receiving. The product speaks for itself, with above average quality and features.

Securisoft

SecuriSoft®, founded in 2005, is a Brazilian distributor focused in IT security solutions. The company's main goal is to help overseas companies operate in Brazil, both at channel level and B2B end users. Securisoft is a Bitdefender Value Added Distributor focused exclusively on business solutions.

About Bitdefender

Bitdefender is a global company that delivers security technology in more than 200 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning security technology, for businesses and consumers, and is one of the top security providers in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has created the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with some of the world's leading virtualization and cloud technology providers.