



## #1 ranked technology. Experts' choice.

Bitdefender's advanced technology and our positive experience with the product played a big role in our decision to become a partner.

We appreciate the performance gain brought by an AV solution that supports virtualization. The fact that the solution comes with unified management has also been very important to us.

Our customers are satisfied with Bitdefender's solutions, and a very large proportion of them would renew their security solution.

Many end-users had already had positive experiences with Bitdefender as individual customers. They are impressed with Bitdefender's performance.

Bitdefender's solution allows our customers to use the virtual infrastructure to a higher degree, which helps save resources.

## Lifetime Recurrent & Protected Revenues

Bitdefender helps us grow through active lead generation and targeted marketing measures.

Thanks to our partnership, we are able to act as a trusted advisor in relation to our customers. Building trust naturally translates into renewals and long-term business relationships.

## Working together. Simple, easy and straightforward

Being a Bitdefender partner has already proven valuable for our business. In addition to our traditional activities, we now see new possibilities to expand our portfolio, for example in the field of managed services.

Gravity Zone offers a high degree of flexibility in almost any environment, and managing the solution is extremely simple. It is an 'all-in-one' security solution for enterprise IT.

The trainings are carried out using a very modern online platform, which sets Bitdefender apart from the competition. The 'on-site' trainings are very useful, as they contain extremely up-to-date information and are carried out by well-prepared technical trainers.

We have a strong partnership with Bitdefender, which helps us grow as a full service provider and a trusted advisor to our customers. Bitdefender's products enable us to better cover the needs of our customers while minimizing costs.

**sysLogixx**  
IT-Profis mit Profil

SysLogixx is a German service provider offering solutions in the areas of security, storage virtualization and Windows networks. The Nurnberg-based firm has three offices and about 40 employees. Its focus is on security, data center infrastructure, and data protection. SysLogixx is a Bitdefender value-added reseller.

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CEO at sysLogixx

### About Bitdefender

Bitdefender is a global company that delivers security technology in more than 200 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning security technology, for businesses and consumers, and is one of the top security providers in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has created the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with some of the world's leading virtualization and cloud technology providers.