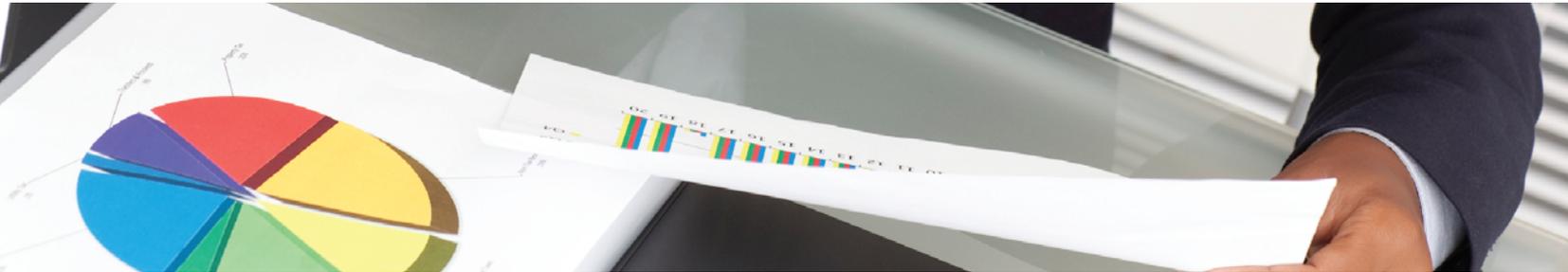


Bitdefender®

Small Business Security Success Story

Centralizing security management in financial services



THE CHALLENGE

Synergy Industrial Credit Limited (SICL) plays an important role in the growth, development and change in Kenya. As a provider of non-banking financial services, businesses depend on SICL for safe and prompt service, and IT operations must run with no down time. Part of this is accomplished through partners like Infosol Systems Limited, a private firm based in Nairobi that specializes in tailor made security solutions for numerous organizations in East Africa.

Before turning to Infosol, Synergy Industrial Credit was using a security technology from a vendor that didn't provide the centralized security management and required significant and cumbersome updates.

Synergy Industrial Credit was also looking for a security solution that would complement their existing solutions and infrastructure, ensure there were no additional hardware and software costs, and provide significant savings overall. Other considerations included support levels for 32-bit and 64 bit architectures, Linux support and professional services support for the solution.

“ After learning about Bitdefender’s rankings in many of the independent tests, such as AV Comparatives and AV Tests, I really wanted to test Bitdefender Small Business Security in my environment. ”



Based in Nairobi, Synergy Industrial Credit Limited (SICL) is one of Kenya's leading non-banking financial companies. Incorporated in 1994, the company is one of the largest players in security based lending. Synergy Industrial Credit provides commercially viable funding to companies within the expanding base of Kenya's growth, development and change.

<http://www.synergykenya.com/>

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THE SOLUTION

Collins Sika, Head of IT at Synergy Industrial Credit, decided to do his own research into a new enterprise security solution that would meet all the needs of his unique IT environment.

“After learning about Bitdefender’s rankings in many of the independent tests, such as AV Comparatives and AV Tests, I really wanted to test Bitdefender Small Business Security in my environment,” said Collins Sika Head of IT, Synergy Industrial Credit Ltd. “I requested a product demonstration first and quickly realized how relatively easy the deployment and implementation was.”

Furthermore, Mr. Sika noticed that Bitdefender fit all the network infrastructure requirements and chose to deploy Bitdefender Small Business Pack Security on a dedicated virtual server through Microsoft Hyper-V technology.

“What I liked about Bitdefender was that it’s light-weight solution, meaning its updates are not as large or time consuming as other security solutions on the market,” said Mr. Sika. “I also appreciate the centralized management and the extra features like Web Control and Audit of PCs. And I also welcome the policy control in the Bitdefender solution.”

THE RESULT

Synergy Industrial Credit Limited moved to a more centralized security solution, which enabled the company to manage security more efficiently, avoid network bottlenecks, and realize a significant cost savings of 35% from the previous security solution. “We now have a better network, it’s more secure, and running better than before,” added Mr. Sika.

“ *We now have a better network, it’s more secure, and running better than before.* ”



Bitdefender is a global security technology company that delivers solutions in more than 100 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning business and consumer security technology, and is a leading security provider in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has elevated the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with the world’s leading virtualization and cloud technology providers.

Bitdefender Partner:

INFOSOL SYSTEMS

Beyond Information Solutions

Infosol Systems Limited is a private firm based in Nairobi, Kenya, that serves both consumer and business organizations in East Africa. With 20 staff members, the company helps secure business environments with unique, tailor-made solutions that serve and complement technologies of today and tomorrow.

<http://www.infosolkenya.com/>

For more information visit:
enterprise.bitdefender.com

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