



BITDEFENDER PARTNER ADVANTAGE NETWORK

PARTNER TRAINING CENTER

Bitdefender Business Solutions Certifications

Upgrade your expertise. Get Bitdefender certified.

Bitdefender is committed to creating an independent, knowledgeable, and successful partner network, of which training and education is a key component.

The Partner Advantage Network gives partners easily accessible sales and technical training courses that will enable them to effectively deliver Bitdefender security solutions.

Bitdefender Certification is proof that you have the necessary knowledge to manage and deploy Bitdefender solutions that best meet the needs of your company.

Getting started is easy. Start now.

With the aid of our training and test registration guidance, you can easily plan your certification path and follow it to success.

To get started on your path to Bitdefender Certification, you can go to <http://elearning.bitdefender.com/>, view Bitdefender certifications and make your choice.

Access to the **Bitdefender Partner Training Center** is password protected which allows you to build the curriculum which best fits your personal needs.

Don't have an ID yet? Please request your USER ID and PASSWORD through your Channel Account Manager, or send us an email to: partnertraining@Bitdefender.com

Benefits of Bitdefender Certification

- Demonstrate professional skills and gain anti-malware industry recognition.
- Bitdefender certification can lead to more sales.
- Bitdefender certified employees increase your company's technical competencies.
- Bitdefender certified employees can experience higher job satisfaction.
- Bitdefender certification enhances your company's image.
- Bitdefender Certification improves career opportunities and provides an edge when being considered for a promotion.

Who is eligible?

Only Bitdefender *Select*, *Plus* and *Premier* partners have full access to Bitdefender Partner Training Center.

Bitdefender encourages all employees and collaborators *Select*, *Plus* and *Premier* partners to take advantage of these benefits to increase their opportunities for success.

Registered partners are invited to visit PartnerLink in order to access available training courses: <https://partnerlink.bitdefender.com/>

All Bitdefender partner online training courses are free.

Your certification path

To help you prepare for professional certification, Bitdefender has created learning paths you can follow to define the certification program that's best for you.

Bitdefender Partner Training Center provides a comprehensive library of self-paced offerings in order to prepare for your certification exams.

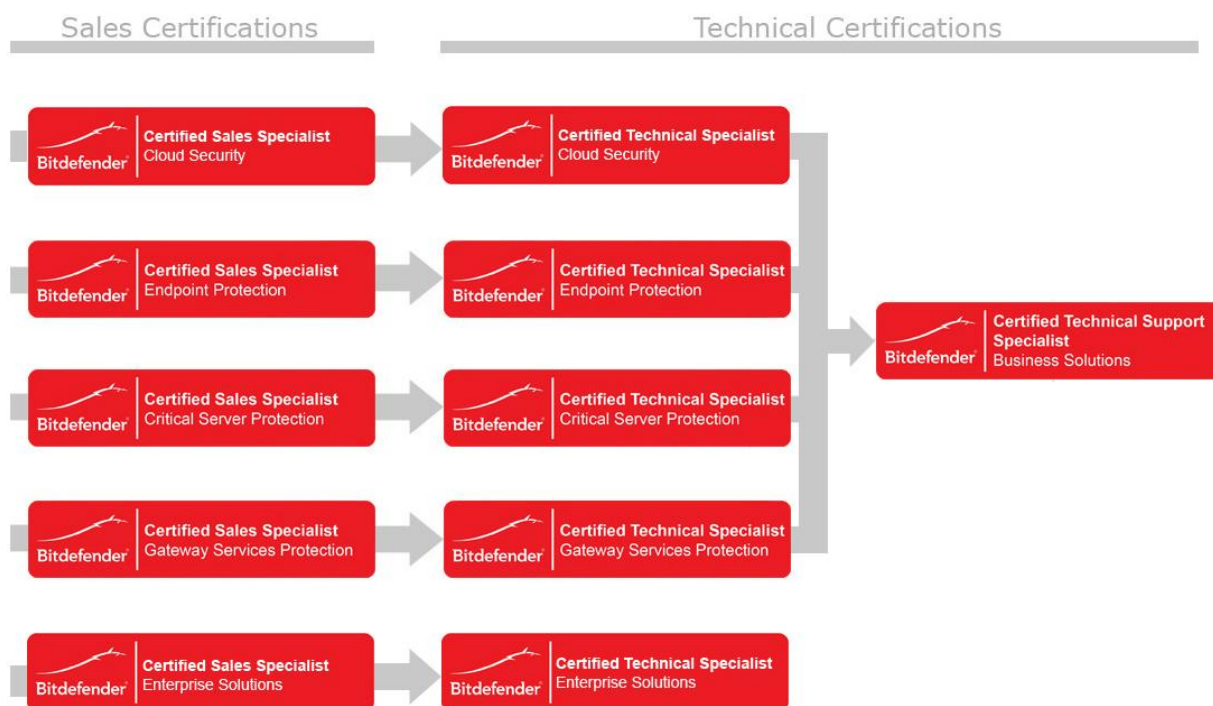
It's easy to choose your certification path!

For each certification, Bitdefender offers you a complete training portfolio. At the end of each training course there is a test.

A *Certification Diploma* is obtained upon completion of all required trainings and after passing the corresponding tests satisfactorily.

Bitdefender continuously updates existing courses and develops new ones.

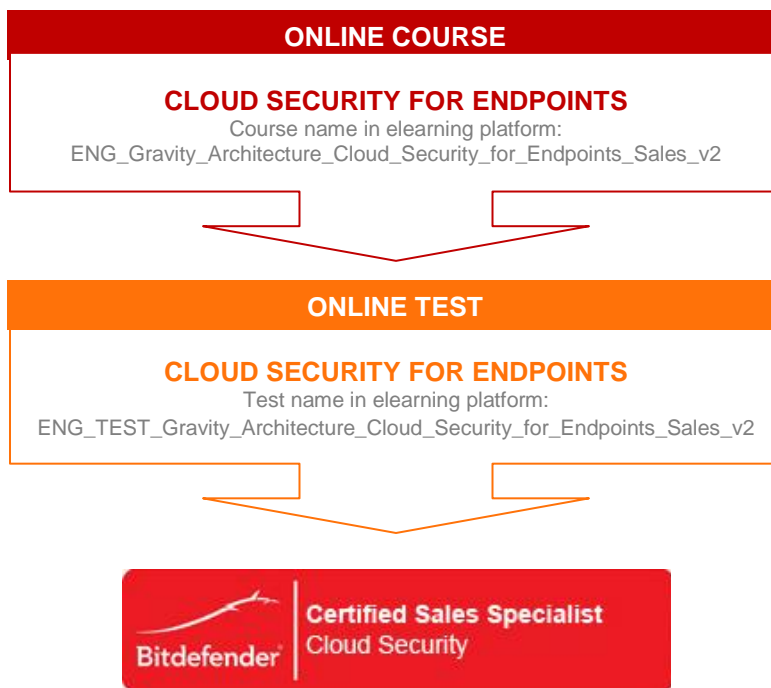
Bitdefender Business Solutions Certifications



Your learning path for

BITDEFENDER CERTIFIED SALES SPECIALIST CLOUD SECURITY

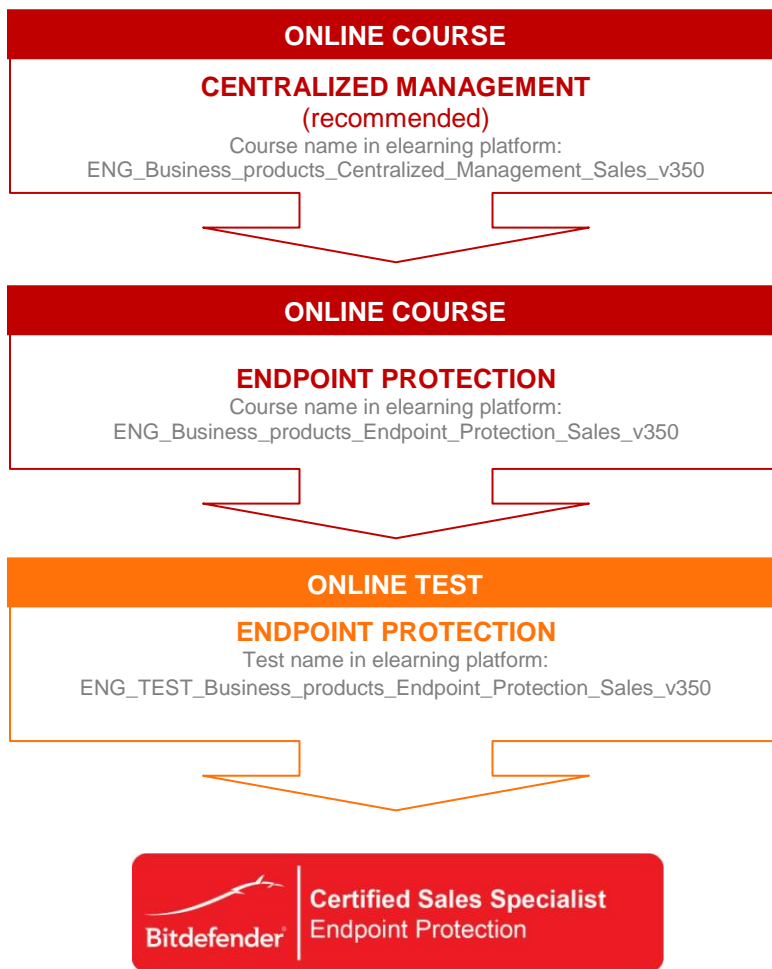
Topic:	Cloud Security for Endpoints
Type:	Sales
Prerequisites:	None



Your learning path for

BITDEFENDER CERTIFIED SALES SPECIALIST ENDPOINT PROTECTION

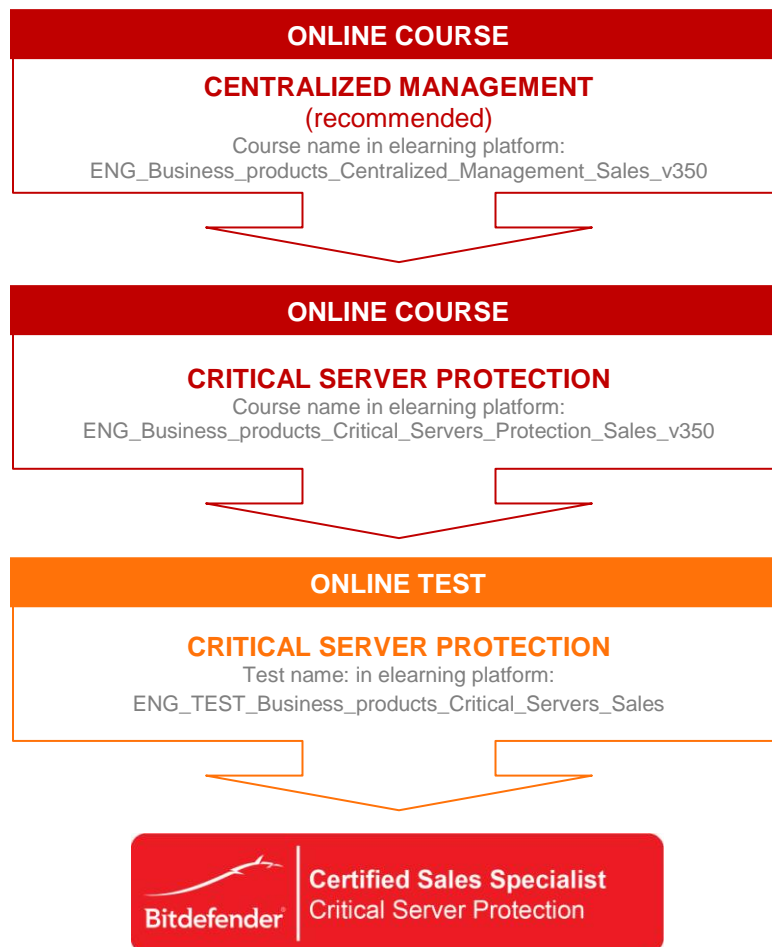
Topic:	Security for workstations on Windows, Unix & Mac
Type:	Sales
Prerequisites:	None



Your learning path for

BITDEFENDER CERTIFIED SALES SPECIALIST CRITICAL SERVER PROTECTION

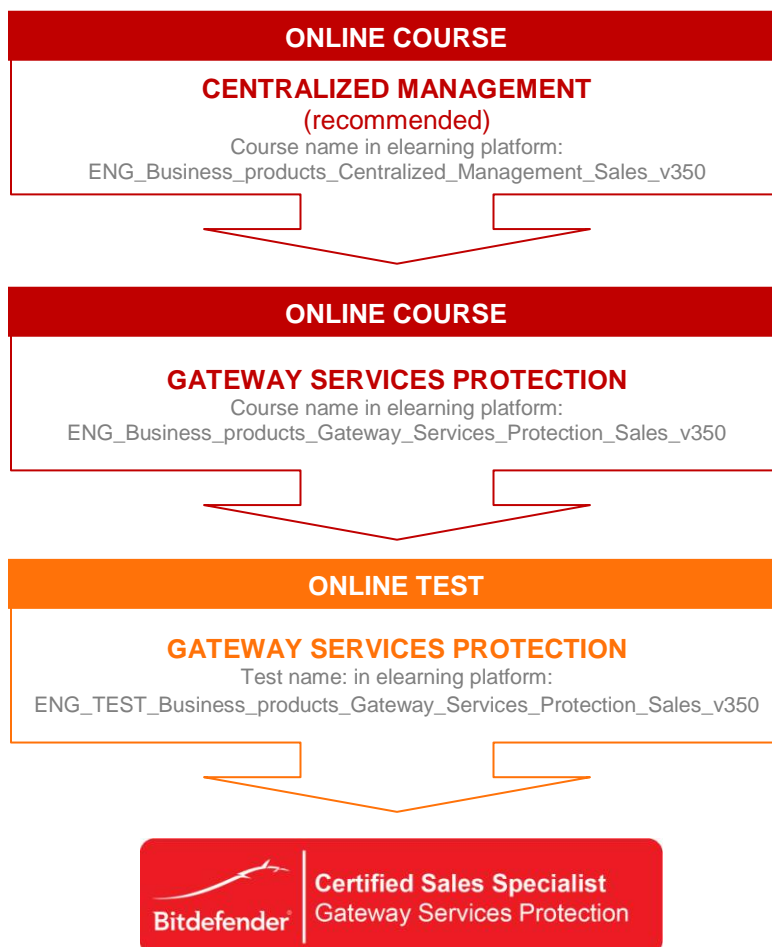
Topic:	Security for SharePoint and for File Servers on Windows & Unix
Type:	Sales
Prerequisites:	None



Your learning path for

BITDEFENDER CERTIFIED SALES SPECIALIST GATEWAY SERVICES PROTECTION

Topic:	Security for Mail Servers on Windows & Unix, for Exchange and ISA Servers
Type:	Sales
Prerequisites:	None



Your learning path for

BITDEFENDER CERTIFIED SALES SPECIALIST ENTERPRISE SOLUTIONS

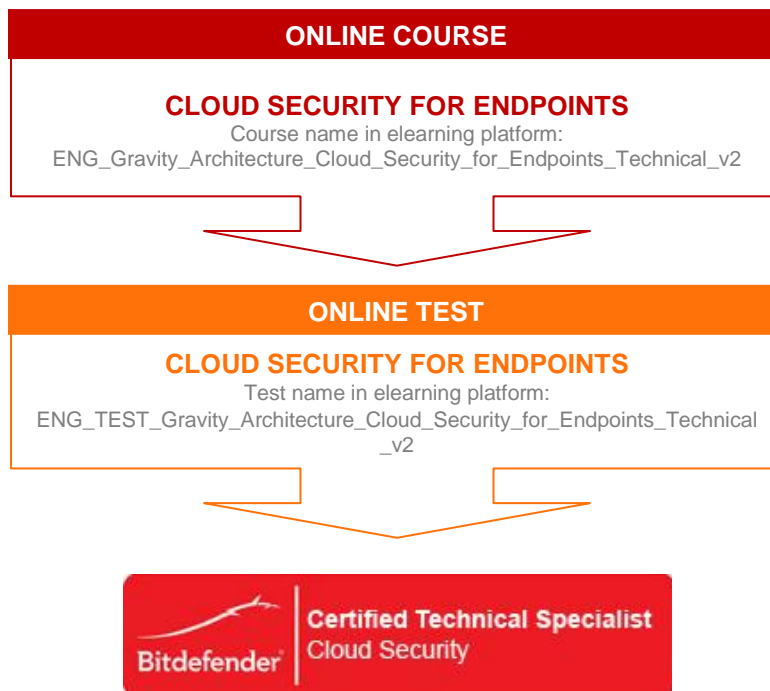
Topic:	Security for Virtualized Environments by Bitdefender
Type:	Sales
Prerequisites:	None



Your learning path for

BITDEFENDER CERTIFIED TECHNICAL SPECIALIST CLOUD SECURITY

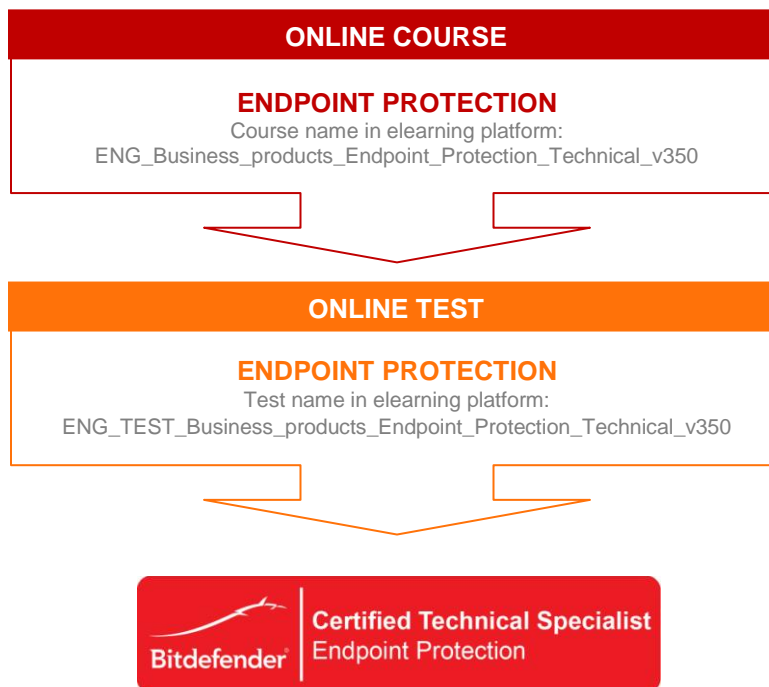
Topic:	Cloud Security for Endpoints
Type:	Sales
Prerequisites:	None



Your learning path for

BITDEFENDER CERTIFIED TECHNICAL SPECIALIST ENDPOINT PROTECTION

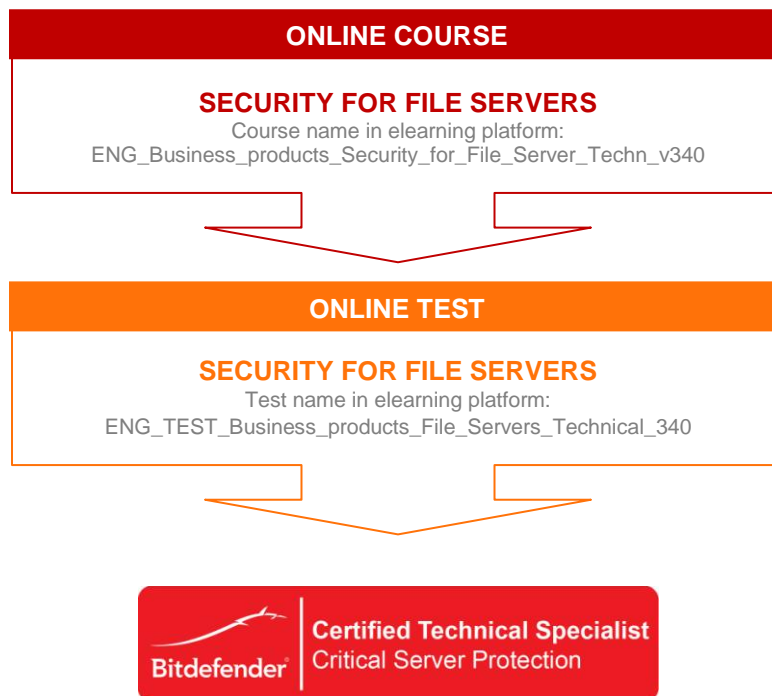
Topic:	Bitdefender Client Security – remote management and protection for workstations
Type:	Technical
Prerequisites:	Bitdefender Certified Sales Specialist Endpoint Protection



Your learning path for

BITDEFENDER CERTIFIED TECHNICAL SPECIALIST CRITICAL SERVER PROTECTION

Topic:	Security for File Servers on Windows
Type:	Technical
Prerequisites:	Bitdefender Certified Sales Critical Server Protection



Your learning path for

BITDEFENDER CERTIFIED TECHNICAL SPECIALIST GATEWAY SERVICES PROTECTION

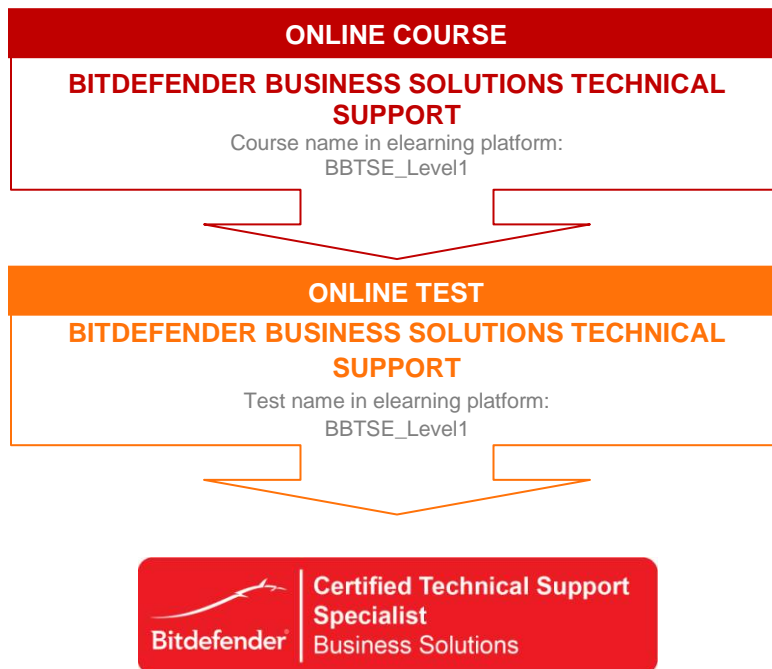
Topic:	Security for Mail Servers on Windows & Security for Exchange
Type:	Technical
Prerequisites:	Bitdefender Certified Sales Gateway Services Protection



Your learning path for

BITDEFENDER CERTIFIED TECHNICAL SUPPORT SPECIALIST BUSINESS SOLUTIONS

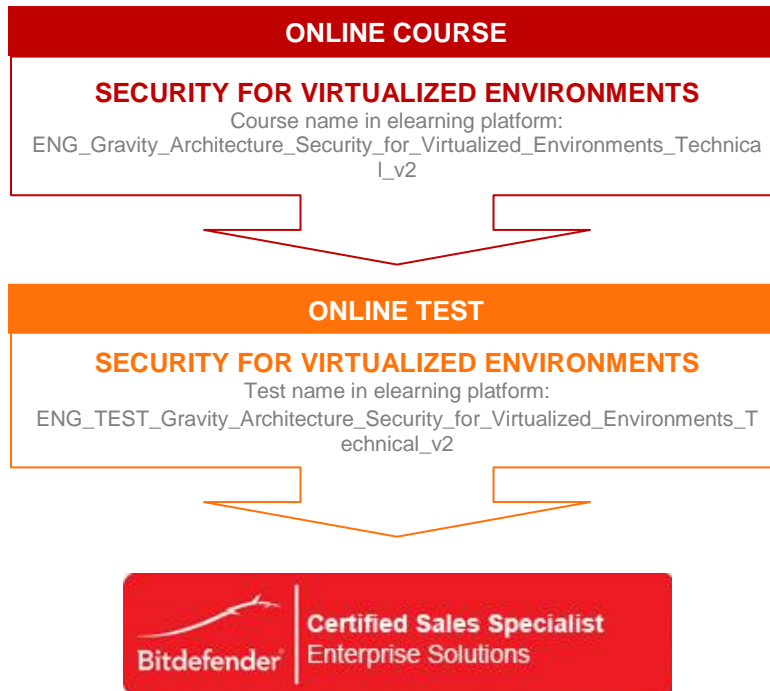
Topic:	Technical support troubleshooting for Bitdefender Business Solutions
Type:	Technical
Prerequisites:	Bitdefender Certified Sales Specialist Endpoint Protection + Bitdefender Certified Technical Specialist Endpoint Protection <i>or</i> Bitdefender Certified Sales Critical Server Protection + Bitdefender Certified Technical Critical Server Protection <i>or</i> Bitdefender Certified Sales Gateway Services Protection + Bitdefender Certified Technical Gateway Services Protection



Your learning path for

BITDEFENDER CERTIFIED TECHNICAL SPECIALIST ENTERPRISE SOLUTIONS

Topic:	Security for Virtualized Environments by Bitdefender
Type:	Sales
Prerequisites:	None



If you want to learn more about Bitdefender products, we highly recommend you to attend at our available online courses.

A *Letter of Completion* is obtained upon completion of the following **recommended trainings**:

BITDEFENDER BUSINESS PRODUCTS OVERVIEW V3.5

Course name in elearning platform: ENG_Business_products_Overview_v350

Test name in elearning platform: ENG_TEST_Business_products_Overview_v350

BITDEFENDER BUSINESS PRODUCTS WHAT'S NEW V3.5

Course name in elearning platform: ENG_Business_products_What's_New_v350

Test name in elearning platform: ENG_TEST_Business_products_What's_New_v350

BITDEFENDER TECHNOLOGY

Course name in elearning platform: ENG_Bitdefender_Technology

BITDEFENDER DESKTOP PRODUCTS 2012 OVERVIEW

Course name in elearning platform: ENG_Desktop_products_2012_Overview

Test name in elearning platform: ENG_Test_Desktop_products_2011_overview

BITDEFENDER DESKTOP PRODUCTS 2012 TECHNICAL

Course name in elearning platform: ENG_Desktop_products_2012_Technical

Test name in elearning platform: ENG_TEST_Desktop_products_2012_Technical

SECURITY AWARENESS

Course name in elearning platform: ENG_Security_Awareness

Test name in elearning platform: ENG_TEST_Security_Awareness

HOW TO SELL BITDEFENDER BUSINESS SOLUTIONS

Course name in elearning platform: ENG_How_to_sell_Bitdefender_Business_Solutions

Test name in elearning platform: ENG_TEST_How_to_sell_Bitdefender_Business_Solutions

BITDEFENDER DESKTOP PRODUCTS ANTIVIRUS FOR MAC

Course name in elearning platform: ENG_Desktop_products_AV_for_MAC

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All Bitdefender partner online training courses are free.

Bitdefender encourages all authorized partners to take advantage of these benefits to increase their opportunities for success.

**Take your
Bitdefender
knowledge
to the next level!**

Want to learn more?

Do you still have questions about Bitdefender Certification?

Do you need help with the process or assistance with test preparation?

You can contact us at:
partnertraining@Bitdefender.com